



# SFHN Primary Care

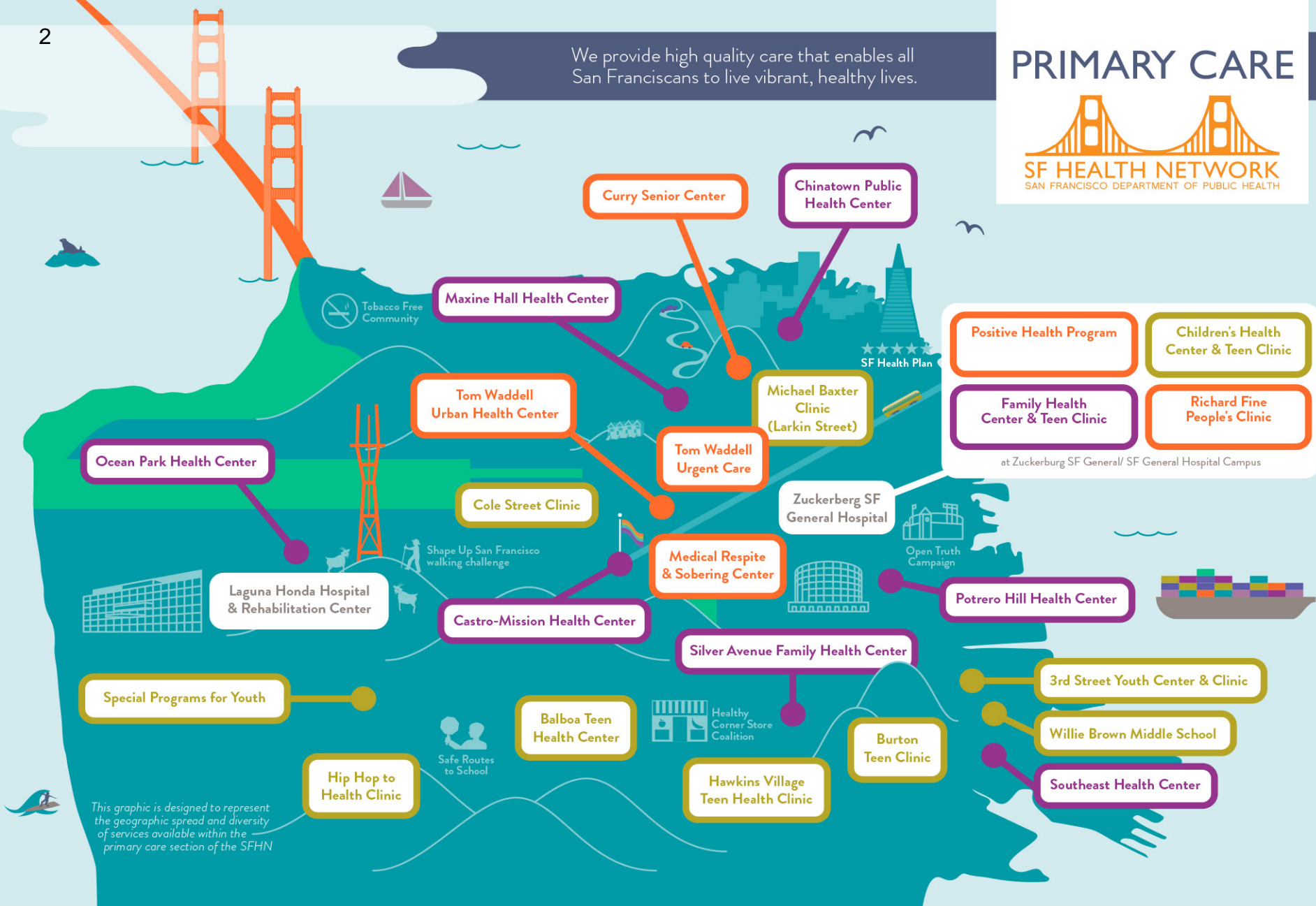
Update for the Community and Public Health Subcommittee  
of the San Francisco Health Commission  
December 20, 2016

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HALI HAMMER  
DIRECTOR OF SFHN PRIMARY CARE

We provide high quality care that enables all San Franciscans to live vibrant, healthy lives.

# PRIMARY CARE

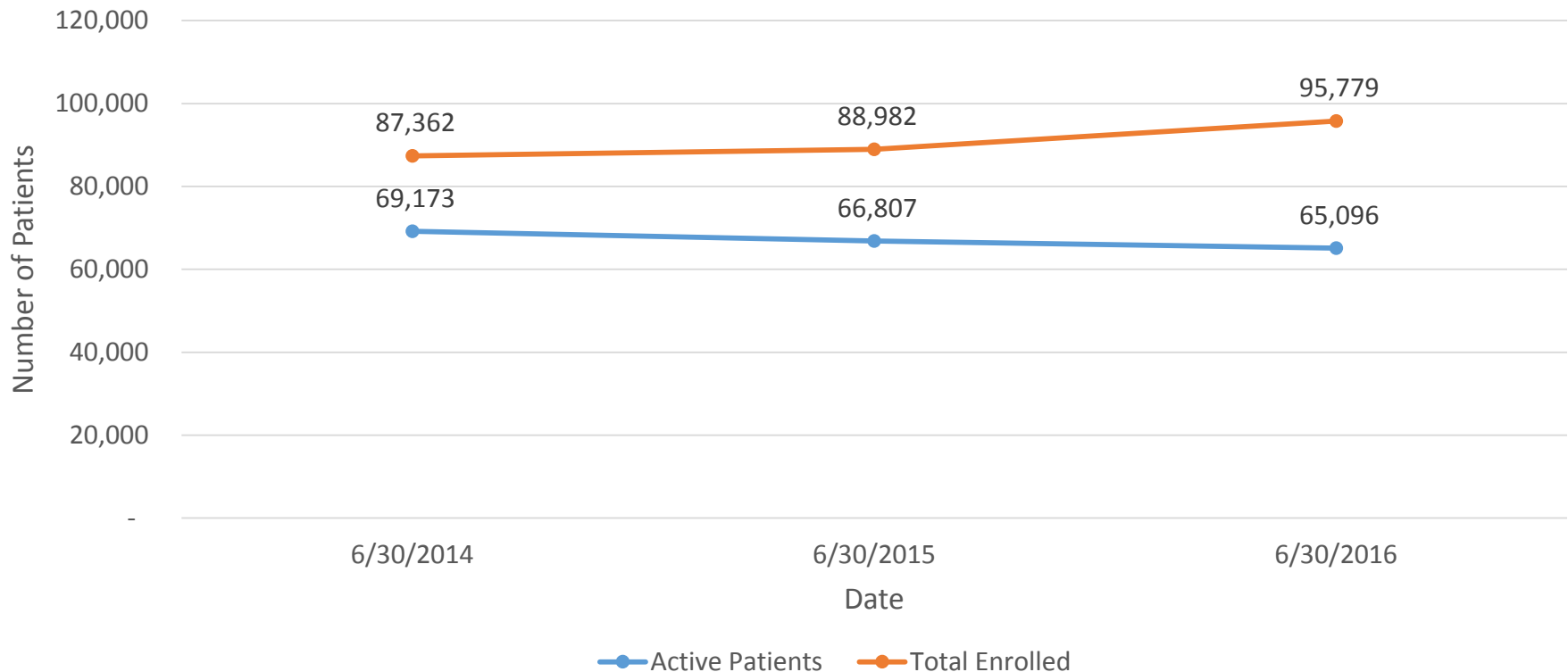


This graphic is designed to represent the geographic spread and diversity of services available within the primary care section of the SFHN



# SFHN Primary Care

## Active Panel Patients and Total Enrolled Patients by Fiscal Year

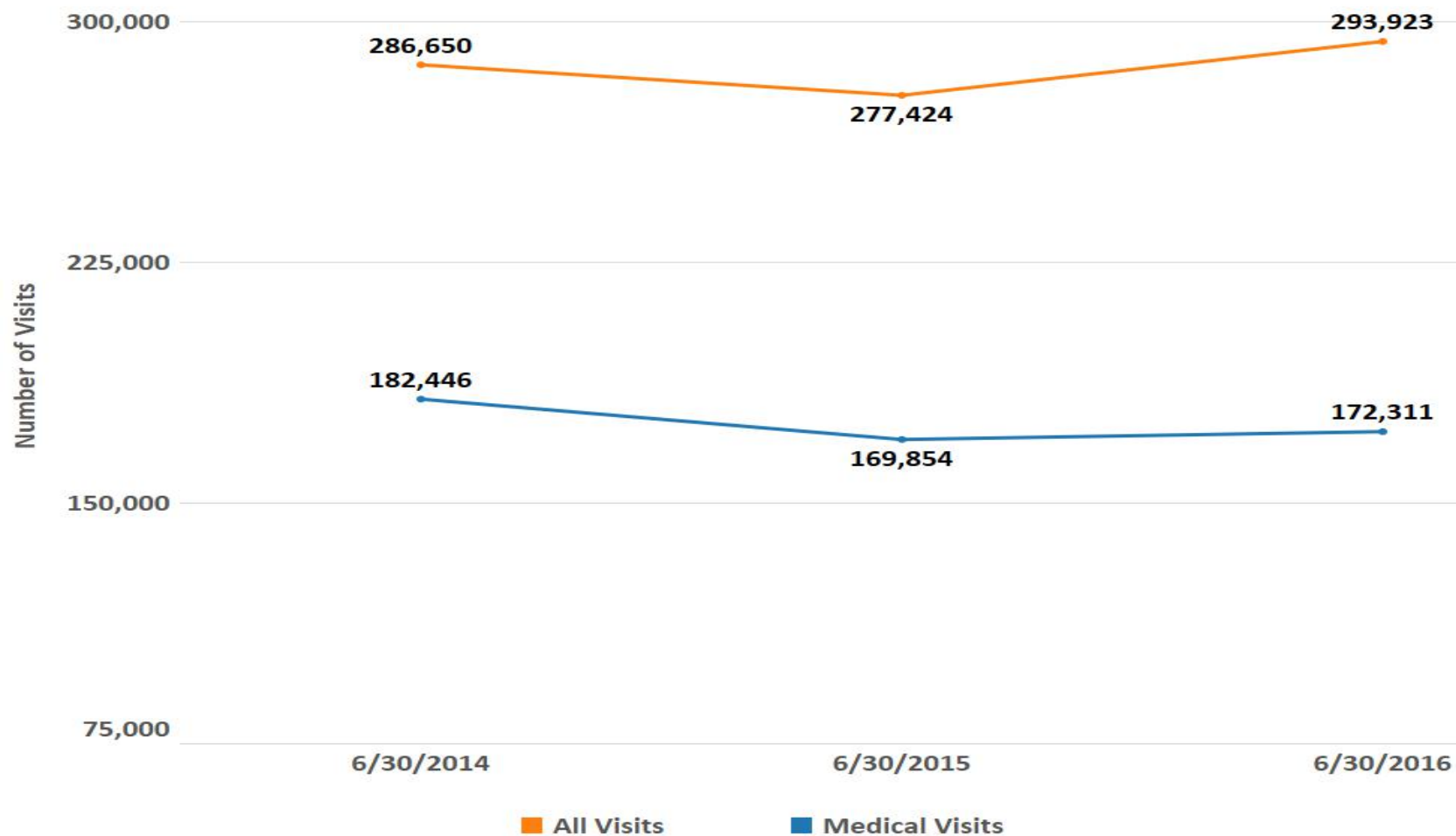


\* Active patient defined as assigned to an SFHN medical home and been seen for a medical visit within the past 24 months.

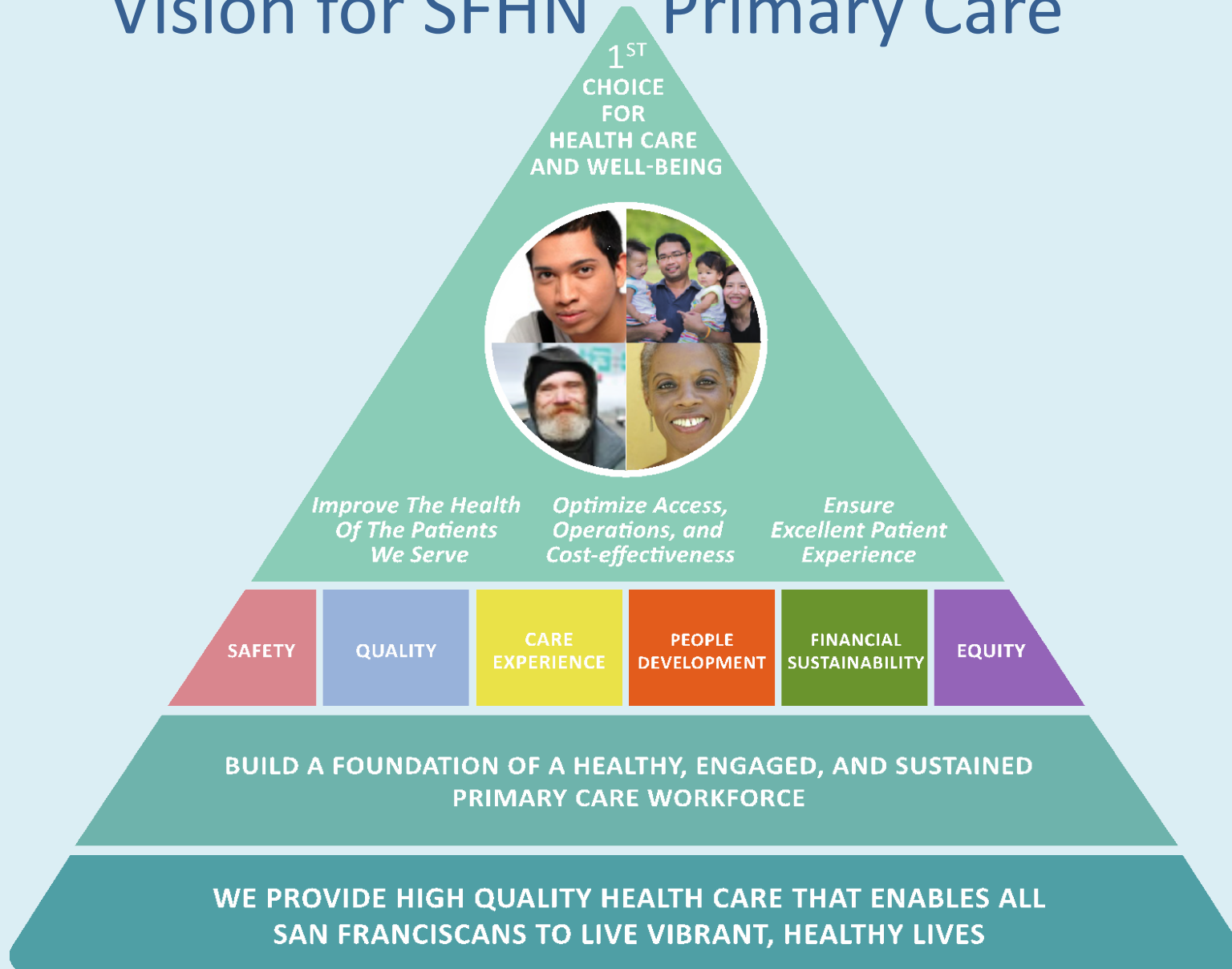
\*\* Total panel for 2016 includes Enrolled Not Yet Seen (ENYS) Anthem BC Medi-Cal enrollees (n=4,725); this information was not previously available for previous years. All years include HSF and SFHP programs.

# SFHN Primary Care

Total encounters and medical encounters



# Vision for SFHN Primary Care



# SFHN Primary Care

## True North & Driver Metrics

Strategic  
Theme



Quality



Safety



Equity



Primary Care  
True North  
Metrics

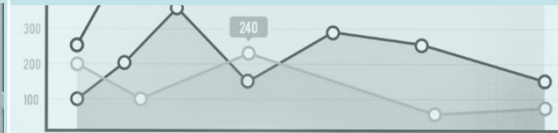
2016-2018



Improve population health through **preventive care** and **chronic condition management**, with focus on: *preventive oral health care, blood pressure management, and helping smokers quit*



Improve timely coordination of care to **prevent high risk events**, *prioritizing reducing hospital readmissions*



US Dollar 1USD ▼ 32.8876 +0.1738 0.53% COMPLETED +86.054 ↑  
RECURRING -6.230 ↓

Reduce **health disparities** in blood pressure control

Implement standard work to reduce bias in hiring and increase diversity

Primary Care  
Driver Metrics  
(PCDM)

2016



Hypertension control



Fluoride Varnish



Smoking Cessation



7 Day Post-Discharge  
Follow Up



Hypertension control for  
African Americans

# SFHN Primary Care

## True North & Driver Metrics

Strategic Theme	 <b>Care Experience</b>	 <b>Develop People</b>	 <b>Financial Sustainability</b>
 <p><b>Primary Care True North Metrics</b></p> <p>2016-2018</p>	 <p>Increase the number of patients with a positive response to CG-CAHPS "<b>would you recommend</b>" question</p> <p>Improve access to care</p>	 <p>Improve <b>workforce engagement</b>, as measured by the Gallup staff engagement score</p>	 <p>Increase annual revenue through <b>billing for all revenue-generating encounters</b></p>
<p><b>Primary Care Driver Metrics (PCDM)</b></p> <p>2016</p>	 <p>Routine appointment access</p>  <p>CG CAHPS likelihood to recommend</p>	 <p>Gallup staff engagement composite (annual data)</p>	 <p>Lock all notes to enable timely, accurate billing</p>





## EQUITY

METRIC:

# Hypertension control: reducing disparities

### Why we measure this:

Of the 11,000 Black/African American patients in SFHN PC (15% of total), our equity interventions have focused on the health needs of the 4,000 BAA patients with hypertension. While BP control rates for these BAA patients improved from 53 to 57% over 2015, the disparity gap between BAA and the total population increased from 7% to 10%.

### Target:

Our target is 20% relative improvement for all of SFHN PC and each individual clinic for the Black patient population. Given our baseline of 57% in December 2015, we aim to have 65% of our Black hypertensive patient population in SFHN PC at state of controlled blood pressure.

**82** Additional African American patients with controlled blood pressure this month

**64%**  
From 57% baseline

**60**  
Patients needed to control to reach goal

**4/12** Met relative improvement goal of 20% this month



*Ms. Lee takes care of her father through the IHSS program. She and her father came back in to see RN Jessica, with his home BP log, medicine bottles and his new mediset. Ms. Lee smiles and thanks Jessica. "I showed him how high his blood pressure gets when he skips his medicines, and he finally started taking them on most days!"*



# SFHN Primary Care Hypertension equity timeline

Jan 2015

July 2015

Dec 2015

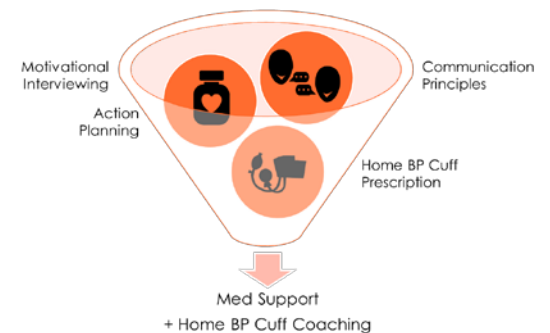
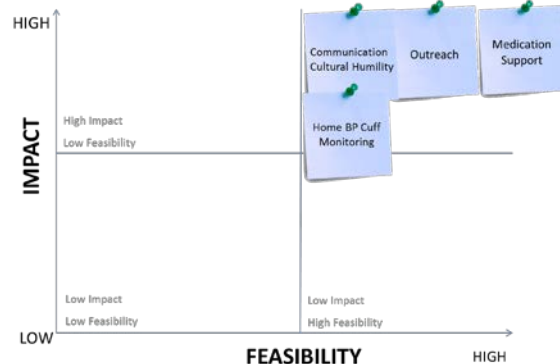
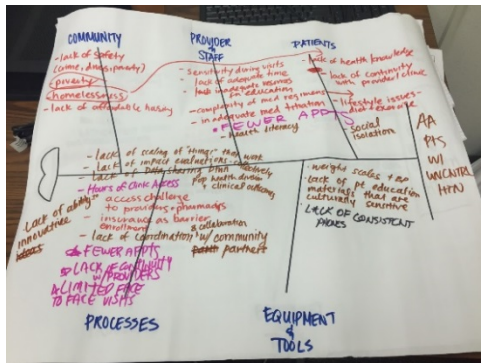


Jan 2016

July 2016

Sep 2016

Dec 2016



# SFHN Primary Care

## Hypertension equity patient education

### ARE YOU AT RISK FOR HEART DISEASE?

The following things can put you at risk for heart disease. Check all your risk factors and follow up with your doctor.

- |   |                                   |
|---|-----------------------------------|
| <input type="checkbox"/> Being overweight   | <input type="checkbox"/> Not sure |
| <input type="checkbox"/> High blood pressure  | <input type="checkbox"/> Not sure |
| <input type="checkbox"/> High cholesterol   | <input type="checkbox"/> Not sure |
| <input type="checkbox"/> Diabetes (family history of diabetes)  | <input type="checkbox"/> Not sure |
| <input type="checkbox"/> Lack of physical activity  |                                   |
| <input type="checkbox"/> Cigarette smoking  |                                   |
| <input type="checkbox"/> Age (older than 45 for men, over 55 for women)   |                                   |
| <input type="checkbox"/> Family history (father or brother with heart disease before age 55 or mother or sister with heart disease before age 65) |                                   |

### PHYSICAL ACTIVITY AND HEALTHY LIFESTYLE RESOURCES

**Community Wellness Center at Zuckerberg  
San Francisco General Hospital (ZSFG)**  
☎ (415) 206-4995

**American Heart Association**  
<http://heart.org/healthyliving>

**FREE physical activities go to [healthyheartsSF.com](http://healthyheartsSF.com)**

Write the name and phone of your healthcare provider here:



#### Sources:

- 1) National Heart, Lung, and Blood Institute; National Institutes of Health; U.S. Department of Health and Human Services.
- 2) Mozaffarian D, Benjamin EJ, Go AS, et al. Heart Disease and Stroke Statistics—2015 update: A report from the American Heart Association. Circulation. 2015; 131(4):e29-322. August 2015

POPULATION HEALTH DIVISION  
SAN FRANCISCO DEPARTMENT OF PUBLIC HEALTH  
COMMUNITY HEALTH EQUITY  
& PROMOTION



### STEPS TO PREVENT HEART DISEASE AT ALL AGES

Heart disease is a serious health problem. Family history and habits can make you more likely to develop heart disease. Although it is the number one killer of Americans, most people do not know that they are at risk for heart disease. Nearly 44% of African American men and 48% of African American women have some form of heart disease. This includes heart attack and stroke.

The good news is that you can take steps now to lower your risk of heart disease. Preventing or lowering high blood pressure, decreasing your blood sugar and cholesterol can decrease your chances of a heart attack and stroke. Heart healthy changes are good for your whole body! Turn the page for ideas!

### Know Your Risk!

Take the self-test on the back of this booklet to find out if you are at risk for heart disease.



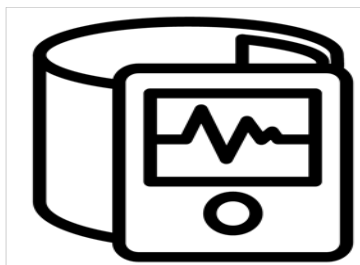
# SFHN Primary Care 2016 hypertension outreach events and 2017 next steps



**Silver Avenue Family  
Health Center**



**Southeast Health  
Center**



**Home BP Cuff  
Prescription  
+ Coaching**



**Partner with  
RN Visits**



**Partner with  
Food  
Pharmacies**



## CARE EXPERIENCE

METRIC:

# Time to Third Next Appointment

Why we measure this:

Patients expect to get routine, non urgent health care within a reasonable time. The “third next available” appointment is used rather than the “next available” appointment since it is a more sensitive reflection of true appointment availability.

### Target:

Either relative improvement goal of reducing current time by 7 days or reaching goal of 14 days

Weeks of 10/11, 10/18, 10/25:

# 31

Average of clinic median days until third next available RT appointment

August was 40 days.

**2/12** With 14 days or less until next available appointment



CMHC



CSC



CPHC



MHHC



OPHC



PHHC



SAFHC



SEHC



TWUHC



FHC



RFPC



PHP



< 20 days



< 14 days



Lee and his girlfriend just moved to San Francisco. They are in desperate need of family planning counseling, and Lee needs a PPD before he can start his new job. Lee called to make an appointment at their new medical home and was given one that same week. If it hadn't been so fast, he would have been at risk of both an unplanned pregnancy and not being able to start his new job.

# San Francisco Health Network Primary Care Weekly Patient Appointment Access Report

Date	12/1/2016							
	New Patient Access Status	New Patient Waiting List	# of New Patient Appts Made in Nov 2016	New Patient Appts Available through end of January 2017	Third Next Available New Patient Appt	Third Next Available RT Appt (clinic-wide median)	% PCMH or Telephone Provider Appt, Week Before	% ZSFG discharges with phone or office f/u within 7 days, October 2016
CMHC		0	79	108	9	26	73%	21%
CPHC		0	46	45	9	8	87%	71%
Curry		0	16	177	5	7	N/A	25%
FHC		0	105	93	15	60	55%	72%
RFPC		0	195	68	48	49	71%	50%
MHHC		0	49	150	6	3	67%	69%
OPHC		0	69	3	9	6	91%	71%
PHHC		4	50	15	5	15	N/A	63%
SAHC		0	64	32	8	33	100%	68%
SEHC		0	73	2	none	60	63%	53%
TWUHC		0	60	47	7	50	N/A	41%
CHC		0	40	64	14	31	79%	63%



# Developing a centralized call center 2015-2017

**Southeast Health Center**



**Chinatown Public Health Center**



**Silver Avenue Health Center**



5/6/15

9/1/15

11/2/15

3/1/16

6/24/16

10/17/16

11/9/16: OPHC;  
12/5/16: CPHC



**Richard Fine  
People's Clinic**



**Ocean Park Health  
Center**



**Castro Mission  
Health Center**

## Projected timeline for 2017

Children's → Silver Dental → FHC → Maxine Hall → Potrero Hill → Curry → Tom Waddell..... expanded hours  
 Jan, 2017 → March, 2017 → June, 2017  
 18 Call Center Agents → 25 Call Center Agents → 28 Call Center Agents



# Call Center expansion: 22 additional workstations





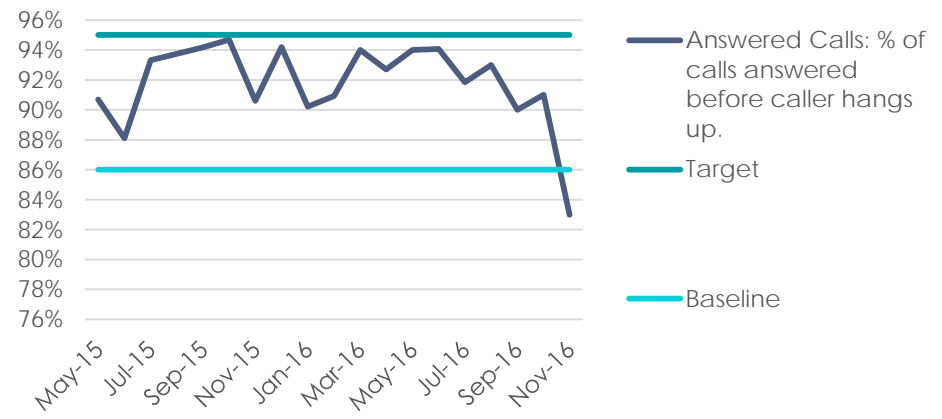


# PC Centralized Call Center Goals for 2017

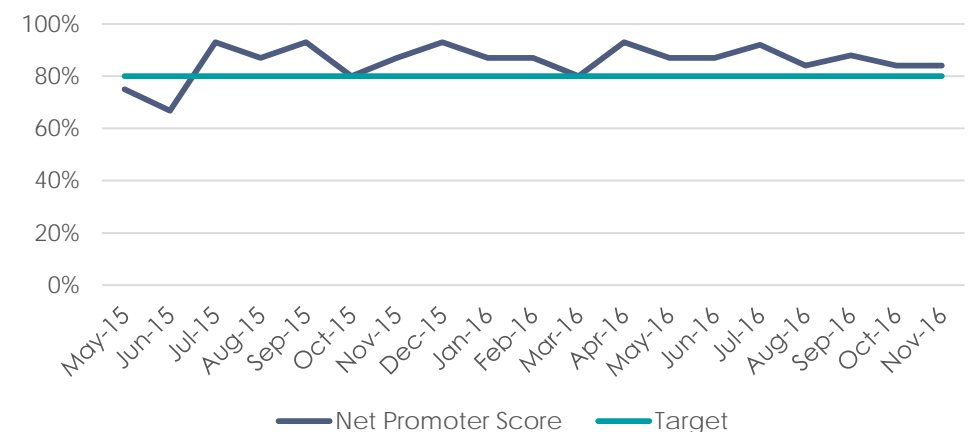
- Expansion of Centralized Call Center to all SFHN Primary Care clinics
- Expand population health outreach functions of the Call Center
- PRIME Projects
- Expansion of eReferral services (Primary Care Dental, Podiatry)
- MySFHealth
- Create sustainable staffing model to support expansion of hours to match patient demand

All while maintaining our target metrics for calls answered / response time and customer satisfaction

% CCC Answered Calls - Year to date: 92%



CCC Net Promoter (customer satisfaction) score - Year to Date: 86%





# SFHN Primary Care major initiatives in 2017

- Expansion of **Centralized Call Center**
- Planning for ZSFGH **Building 5** ambulatory care center, SEHC expansion, and other large clinic remodels
- Statewide waiver programs (**PRIME, GPP, Dental Services Transformation Program**)
- Expand **Medical Respite and Sobering Center**—developing a new building in order to accommodate respite patients from shelters
- Build infrastructure to coordinate complex care management through the **Health Homes Program**
- Kick off **Lean Leadership Development** training throughout Primary Care in January 2017
- **Non-specialty mental health billing** and implementation of PCBH model to special populations clinics; strengthen PC-based children's behavioral health programs through work with BHS and Department of Psychiatry
- Expand **teaching opportunities** for UCSF students and residents in the CPC clinics
- Onboard a new **CPC Chief of Service**